

## Message Text

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65

ACTION EB-07

INFO OCT-01 ARA-06 IO-10 ISO-00 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15

STR-04 TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01

/097 W

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R 181710Z DEC 75

FM USDEL MTN GENEVA

TO SECSTATE WASHDC 955

AMEMBASSY MEXICO CITY

LIMITED OFFICIAL USE MTN GENEVA 9383

H PASS CODEL; PASS STR FOR INFO; PASS AGRICULTURE

E.O. 11652: N/A

TAGS: MTN, ETRD

SUBJECT: TROPICAL PRODUCTS CONSULTATIONS--MEXICO

REFERENCE: A. STATE 276773 B. STATE 292714

1. US MTN DEL HELD SECOND CONSULTATION ON MEXICO'S TROPICAL PRODUCT (TP) REQUEST LIST WITH MEXICAN MTN DEL (TELLO) FRIDAY, DEC 12. USDEL DETAILED THREE CATEGORIES OF PRELIMINARY US REACTION, REVIEWED ONCE MORE WITH MEXICAN DEL OUR POSITION ON RECIPROCITY IN TP GROUP, AND COMMENTED ON INDIVIDUAL PRODUCTS ALONG LINES REFTELS. MEXICAN DEL INDICATED HE WOULD RECOMMEND GOM REVIEW TP REQUEST LIST ON BASIS OF INFORMATION PROVIDED.

2. USDEL NOTED THAT LACK OF REQUEST BY MEXICO ON SOME ITEMS FOR WHICH MEXICO WAS LEADING OR SUBSTANTIAL SUPPLIER APPEARED INDICATE MEXICO DID NOT VALUE HIGHLY CONCESSIONS

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ON THESE PRODUCTS AND PREVENTED US FROM GIVING SERIOUS

CONSIDERATION TO TARIFF CONCESSIONS ON THESE PRODUCTS IN TP GROUP. USDEL NOTED IT HAD IDENTIFIED SOME 45 PRODUCTS NOT CURRENTLY ON MEXICAN TP REQUEST LIST WHICH US CONSIDERED TO BE CATEGORY 1 AND IN WHICH MEXICO HAD TRADE. USDEL LISTED FOLLOWING SPECIFIC ILLUSTRATIONS: 156.35 COCOA BUTTER; 206.30 WOOD DOORS; 703.65 LEATHER HEADWEAR; 772.30 WEARING APPAREL OF RUBBER; 791.25 LEATHER N.E.S.; 791.75 OTHER LEATHER WEARING APPAREL. MEXICAN DEL NOTED THAT PERHAPS CONCESSIONS HADN'T BEEN REQUESTED BECAUSE THEY WEREN'T "NEEDED" ON THOSE PRODUCTS, BUT EXPRESSED SURPRISE THAT US CONSIDERED SOME WOOD, RUBBER, AND LEATHER ARTICLES AS CATEGORY 1 ITEMS. MEXICAN DEL STATED HE WOULD RECOMMEND TO GOM THAT TP REQUEST LIST BE REVISED IN LIGHT THIS INFORMATION. TELLO RETURNING TO MEXICO CITY FOR MONTH'S CONSULTATIONS DEC 18 AND WILL DISCUSS ISSUES THERE.

3. ON RECIPROCITY, MEXICAN DEL REPEATED OPINION THAT MEXICO EXPECTED TO PAY FOR CONCESSIONS RECEIVED, BUT TO DO SO ON BASIS OF OVERALL "NET" BENEFITS OBTAINED FROM MTN AND NOT ON A PRODUCT-BY-PRODUCT BASIS OR ON THE BASIS OF NEGOTIATIONS IN ANY PARTICULAR MTN GROUP. CONCERNING RECIPROCITY IN TP GROUP, HOWEVER, MEXICAN DEL DID NOT DISCOUNT GENERAL CONTRIBUTIONS SUCH AS ADHERENCE TO NEW INTERNATIONAL CODES, E.G. SUBSIDY/COUNTERVAILING DUTY CODE. TELLO ADDED, HOWEVER, THAT TIMING OF TP PACKAGE MAY PRECLUDE THIS BECAUSE CODES MAY NOT BE SUFFICIENTLY MATURE TO MAKE SUCH A COMMITMENT WHEN TP PACKAGE AGREED TO. USDEL NOTED THAT WHILE US DID NOT IN GENERAL EXPECT PRODUCT-BY-PRODUCT RECIPROCITY IN TP GROUP, ALTHOUGH THIS MIGHT BE NEEDED TO NEGOTIATE SOME PRODUCTS IN THE TP GROUP, IT WAS PUBLIC STATEMENTS BY MEXICO THAT SPECIFIC RECIPROCITY WOULD NOT BE OFFERED IN TP GROUP THAT PREVENTED SOME PRODUCTS FROM BEING CLASSIFIED AS CATEGORY 1 PRODUCTS. WITH RESPECT TO PRODUCTS ON MEXICAN REQUEST LIST, USDEL IMPLIED THAT GENERAL RECIPROCITY NOT ENOUGH.

COMMENT: IN EARLIER PRIVATE, BILATERAL CONVERSATIONS WITH CHIEF OF MEXICAN MTN DEL ABEL GARRIDO  
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RUIZ, USDEL HAD NOTED THAT PUBLIC STATEMENTS ON RECIPROCITY AT END OF DAY WERE NOT HELPFUL IN DEVELOPING A MEANINGFUL TP PACKAGE. GARRIDO, PRESUMABLY IN DEFERENCE TO US WISHES, DID NOT REFER TO THIS ISSUE IN HIS TNC SPEECH. GARRIDO HAD ALSO INDICATED THAT MEXICO PREPARED TO WAIT UNTIL 1977 FOR MEANINGFUL CONCESSIONS (YEUTTER SEPT CONSULTATION IN MEXICO CITY) WOULD BE WILLING TO OFFER SPECIFIC CONCESSIONS ON PRODUCTS IN EXCHANGE

FOR CONCESSIONS OF INTEREST TO MEXICO IN TP GROUP OR ELSEWHERE. GARRIDO HAS ALSO STATED, HOWEVER, THAT IT MIGHT BE EASIER FOR MEXICO TO MAKE CONCESSIONS ON AGRICULTURE ITEMS. MTN DEL PRESSED GARRIDO FOR DISTINCTION BETWEEN AGRICULTURE ITEMS AND TP ITEMS BUT GARRIDO WOULD NOT RESPOND OTHER THAN TO NOTE WE HAD RECEIVED MEXICO'S TP REQUEST LIST. IN THIS RESPECT, MEXICO'S NOTIFICATIONS UNDER AG GROUP PROCEDURES SHOULD BE INFORMATIVE. USDEL WILL SEEK FURTHER CLARIFY EVOLVING MEXICAN POSITION IN NEXT BILATERAL MEETING, PROBABLY IN LATE JANUARY.

4. SIGNIFICANT COMMENTS ON SPECIFIC PRODUCTS FOLLOW:

TSUS	PRODUCT DESCRIPTION	COMMENT
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147.16 GRAPEFRUIT, NOV 1-JULY 31; MEXICO REQUESTED  
POSSIBILITY OF

147.22 LIMES; SEASONAL EX-OUT  
DURING PERIODS OF  
LIMITED U.S. PRO-  
DUCTION.

147.86 MANGOES FRESH;

148.15 CANTALOUPES, SEPT 16-JULY 31;

148.20 WATERMELONS; AND

148.25 OTHER MELONS.

152.74 OTHER FRUIT PASTES AND MEXICO TO SEEK  
FRUIT PULPS IDENTIFY SPECIFIC  
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TRADE INTEREST.

192.70 IXTLE PROCESSED AND USDEL INDICATED  
THESE ITEMS WERE

192.85 STRAW PROCESSED. CATEGORY II, BUT  
COULD BE MOVED TO  
CATEGORY I WITH  
MEXICAN CONTRIBUTIONS  
REFTEL B).

CULBERT

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
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**Concepts:** AGRICULTURAL COMMODITIES, TARIFF CONCESSIONS, MEETING PROCEEDINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 DEC 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Disposition Remarks:**  
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